



Deal Struck: The World's Best Drafting Tips

By Ross Guberman, Gary Karl

Download now

Read Online ➔

Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl

A colorful, user-friendly, and authoritative guide to the best contract-drafting tips for commercial agreements. The tips cover everything from language of rights and obligations to key boilerplate provisions and such stumbling blocks as indemnity and formulas. A novel red-yellow-green "use this term, not that term" system allows for easy reference for busy lawyers. The authors scoured thousands of pages of drafting books and treatises along with hundreds of articles. They also consulted with dozens of corporate practitioners. The guidelines that made it into this hand-held guide all had to satisfy two tests: Would the guideline help make a contract enforceable? And is the guideline realistic given the priorities of real-world commercial practice?

↓ [Download Deal Struck: The World's Best Drafting Tips ...pdf](#)

📄 [Read Online Deal Struck: The World's Best Drafting Tips ...pdf](#)

Deal Struck: The World's Best Drafting Tips

By Ross Guberman, Gary Karl

Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl

A colorful, user-friendly, and authoritative guide to the best contract-drafting tips for commercial agreements. The tips cover everything from language of rights and obligations to key boilerplate provisions and such stumbling blocks as indemnity and formulas. A novel red-yellow-green "use this term, not that term" system allows for easy reference for busy lawyers. The authors scoured thousands of pages of drafting books and treatises along with hundreds of articles. They also consulted with dozens of corporate practitioners. The guidelines that made it into this hand-held guide all had to satisfy two tests: Would the guideline help make a contract enforceable? And is the guideline realistic given the priorities of real-world commercial practice?

Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl Bibliography

- Rank: #365884 in Books
- Published on: 2014-10-06
- Binding: Spiral-bound
- 95 pages



[Download Deal Struck: The World's Best Drafting Tips ...pdf](#)



[Read Online Deal Struck: The World's Best Drafting Tips ...pdf](#)

Download and Read Free Online Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl

Editorial Review

Review

Deal Struck is a book that can save lawyers a lot of agony, and misfortune. And, unlike most legal guidebooks, this one is easy to read and simple to use . . . Just as with his prior books, Ross spent a lot of time thinking about how to present this important information in a clean, visually-appealing manner. But the real value of this book comes from its simple, practical, and powerful lessons . . . The book is well designed for daily use: 80 pages, and ring-bound (which allows you to easily plop it down next to your computer to refer to as you are drafting your agreements). Lawyers will appreciate the margin comments that flag potential risks (marked with red bullet points), or offer best practices (marked with green bullet points) . . . Armed with this book you can easily create any kind of contract, yet know that the contract is truly effective. This is a book that will make your life easier, and help you avoid major mishaps that lead to costly litigation. For those reason alone, this guidebook is worth hundreds, if not thousands, of dollars . . . Frankly, every lawyer should get this excellent guide to drafting contracts. Then they should review it before sitting down to draft any legal agreement. --PaperlessChase

[A] short, user-friendly manual . . . [T]he spiral design, which lies flat, is genius. Guberman and Karl offer tips to avoid common drafting pitfalls . . . and explain how to avoid drafting ambiguous agreements . . . Deal [Struck] shows the reader how to draft common contract terms to advance the client's objectives while minimizing the likelihood of litigation. --Lady Legal Writer

About the Author

Ross Guberman is the president of Legal Writing Pro, one of the world's most in-demand legal-education consulting companies. He has conducted 2,000 workshops on three continents for lawyers and judges and is the author of the bestselling Point Made: How to Write Like the Nation's Top Advocates and of Point Taken: How to Write Like the World's Best Judges. The winner of the 2016 Golden Pen Award for making "an extraordinary contribution to the cause of good legal writing" and a member of the 2016 Fastcase50 for his product ContractCatch.com, he holds degrees from Yale, the Sorbonne, and the University of Chicago Law School. Gary Karl has decades of experience as a corporate partner and as the head of transactional training at a major law firm.

Users Review

From reader reviews:

Sun Byrd:

Now a day those who Living in the era wherever everything reachable by talk with the internet and the resources in it can be true or not need people to be aware of each data they get. How people have to be smart in acquiring any information nowadays? Of course the solution is reading a book. Examining a book can help people out of this uncertainty Information mainly this Deal Struck: The World's Best Drafting Tips book because book offers you rich info and knowledge. Of course the data in this book hundred pct guarantees there is no doubt in it you probably know this.

Frank Barcomb:

You can spend your free time you just read this book this reserve. This Deal Struck: The World's Best Drafting Tips is simple to bring you can read it in the area, in the beach, train along with soon. If you did not possess much space to bring the printed book, you can buy the particular e-book. It is make you easier to read it. You can save typically the book in your smart phone. Thus there are a lot of benefits that you will get when you buy this book.

Brian Ramos:

That e-book can make you to feel relax. This particular book Deal Struck: The World's Best Drafting Tips was colorful and of course has pictures on there. As we know that book Deal Struck: The World's Best Drafting Tips has many kinds or style. Start from kids until adolescents. For example Naruto or Detective Conan you can read and feel that you are the character on there. Therefore not at all of book are generally make you bored, any it makes you feel happy, fun and rest. Try to choose the best book in your case and try to like reading that will.

Raymond Striegel:

What is your hobby? Have you heard that question when you got pupils? We believe that that concern was given by teacher to the students. Many kinds of hobby, Everyone has different hobby. And you also know that little person just like reading or as reading become their hobby. You must know that reading is very important along with book as to be the matter. Book is important thing to add you knowledge, except your personal teacher or lecturer. You will find good news or update about something by book. Amount types of books that can you take to be your object. One of them is this Deal Struck: The World's Best Drafting Tips.

Download and Read Online Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl #QSZM58671XV

Read Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl for online ebook

Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl books to read online.

Online Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl ebook PDF download

Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl Doc

Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl Mobipocket

Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl EPub

QSZM58671XV: Deal Struck: The World's Best Drafting Tips By Ross Guberman, Gary Karl