



How to Speak Money: What the Money People Say--and What It Really Means

By John Lanchester

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How to Speak Money: What the Money People Say--and What It Really Means By John Lanchester

An entertaining and indispensable guide to the language of finance and economics by the writer hailed for “explain[ing] complex stuff in a down-to-earth and witty style” (*The Economist*).

To those who don’t speak it, the language of money can seem impenetrable and its ideas too complex to grasp. In *How to Speak Money*, John Lanchester?author of the *New York Times* best-selling book on the financial crisis, *I.O.U.*?bridges the gap between the money people and the rest of us.

With characteristic wit and candor, Lanchester reveals how the world of finance really works: from the terms and conditions of your personal checking account to the evasions of bankers appearing in front of Congress. As Lanchester writes, we need to understand what the money people are talking about so that those who speak the language don’t just write the rules for themselves.

Lanchester explains more than 300 words and phrases from “AAA rating” and “amortization” to “yield curve” and “zombie bank.” He covers things we say or hear every day?such as GDP, the IMF, credit, debt, equity, and inflation?and explains how hedge funds work, what the World Bank does, and why the language of money has gotten so complicated. Along the way he draws on everything from John Maynard Keynes to the Wu-Tang Clan, Friedrich Hayek to Thomas Piketty, *The Wealth of Nations* to *Game of Thrones*.

A primer, a polemic, and a reference book, *How to Speak Money* makes economics understandable to anyone. After all, “money,” as Lanchester writes, “is a lot like babies, and once you know the language, the rule is the same as that put forward by Dr. Spock: ‘Trust yourself. You know more than you think you do.’”



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Editorial Review

Review

“An idiosyncratic collection of short, sharp essays translating the jargon of finance with admirable concision and wit.” (Peter Sokolowski - New York Times Book Review)

“One of the world's great explainers of the financial crisis and its aftermath.” (Michael Lewis)

“Insightful and often funny... An invaluable primer.” (Ian Critchley - Sunday Times)

“A hugely enjoyable book... Lanchester is a kind of brainy Everyman, a brilliant communicator.” (Melanie Reid - The Times)

“An entertaining and informative read... Witty, provocative and engaging.” (Evening Standard)

“*How to Speak Money* is a wonderful and enlightening book. Refreshingly clear, sharp, and funny, it'll help you understand not only what the language of finance means but also why it matters.” (James Surowiecki, best-selling author of *The Wisdom of Crowds*)

“Reading this book is like meeting an easy-going guy at a cocktail party who can explain everything that's always mystified you about high finance?‘inverted yield curve,’ anyone??with sparkle, wit, and crystal clarity. And if you're already a finance-insider, you'll get a kick out of Lanchester's sly ironies.” (Jim Holt, best-selling author of *Why Does the World Exist?*)

“A terrific primer on financial jargon... Anyone who wants to understand the nightly news should keep this volume at hand.” (Publishers Weekly)

“Lays out the case for financial literacy and then provides an essential glossary of terms for those who would like to achieve this happy state.” (Sarah Lyall - New York Times)

About the Author

John Lanchester is the author of *Capital*, a novel, and *I.O.U.*, a New York Times best-selling book on the financial crisis. A regular contributor to *The New Yorker* and the *New York Review of Books*, he lives in London.

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