



Handbook of Wage and Salary Administration

By Milton L. Rock, Lance A. Berger

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Straight answers to your compensation questions An A-to-Z guide to compensation strategy and design, Compensation Handbook, Fourth Edition, has been completely revised and updated to keep you on top of the important changes that have taken place in this area. Editors Lance A. Berger and Dorothy R. Berger have assembled articles by leading compensation practitioners to give you authoritative solutions to a wide range of specific compensation problems. This important new edition shares with you the best thinking on attracting and retaining outstanding employees in a tight market...executive compensation...computers and compensation...how to use a mix of compensation devices...and much, much more.

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Editorial Review

From the Back Cover

The "Bible" of compensation--in a new revised edition. When compensation and human resources professionals need guidance, they turn to The Compensation Handbook. For almost 30 years, The Compensation Handbook has been recognized as the most authoritative reference in the field, providing simple, direct answers to every important problem in compensation. In the current, highly competitive market for employees, no book could be more timely than this Fourth Edition of The Compensation Handbook. Edited by experts Lance and Dorothy Berger, it features 75% completely new material showing you how to attract, retain, and motivate the key employees and executives your business needs. The Compensation Handbook provides: coherent strategies and well-orchestrated planning guidelines for all aspects of compensation; data and guidance from more than 50 top leaders in the field; up-to-date help with base compensation, variable compensation, executive compensation, performance and compensation, compensation and corporate culture, and international compensation; worksheets, checklists, evaluation forms, and other useful instruments; much more. The most informative and authoritative reference on compensation--period--The Handbook of Compensation belongs within arm's reach of any professional who works in the field.

About the Author

Lance A. Berger is CEO of Lance A. Berger & Associates, Ltd., a management consulting firm specializing in compensation and change management. A former general partner for the largest compensation practice worldwide at the Hay Group, he wrote and edited (with Milton Rock) The Compensation Handbook, Third Edition. He also wrote The Change Management Handbook: A Road Map to Corporate Transformation and Deengineering the Corporation: Leading Growth from Within. He has been a featured speaker at the United Nations, The Conference Board, American Management Association, and the American Compensation Association. Dorothy R. Berger is managing director of Haverford Business Press, a firm specializing in the development of business publications. She edited The Change Management Handbook, Deengineering the Corporation, and is the for The Change Manager newsletter.

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